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# Home Care Association of Colorado Management Report

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**New updates added weekly to [www.hcaonline.org](http://www.hcaonline.org)! Check it out!**

## **HCAC Invites Congressional Health Aides to Nov. 9th Briefing**

The Home Care Association of Colorado (HCAC) has invited the state's congressional health aides to attend a Capitol Hill briefing on Friday, November 9th. National Association for Home Care and Hospice (NAHC) officials will discuss the home health CMS case mix regulatory cuts and the industry's efforts to block implementation and establish a fairer process for evaluating case mix. Details follow:



**Senate Briefing:** Sen. Susan Collins has arranged space for the briefing where her newly introduced S. 2181 will be discussed.  
 Date: Friday, November 9th  
 Time: 9:30 to 10:30 a.m.  
 Place: 342 Dirksen Senate Office Building

**House Briefing:** Rep. Jim McGovern has arranged space for the briefing where his H.R. 3865 will be discussed.  
 Date: Friday, November 9th  
 Time: 11:30 a.m. to 12:30 p.m.  
 Place: 210 Cannon House Office Building

## Quick Links...

- [Relationships with Employees Audio Conference: Nov. 29th](#)
- [Click Here to Access the 24/7 Virtual Trade Show](#)
- [Click Here to Mark Your Calendar for Upcoming Education Events](#)
- [Order a Cassette or CD From a Past Event](#)
- [Check Out HCAC's Jobs and Services Store](#)

## **HCAC Asks Colorado Congressional Delegation to Help Stop Home Health Funding Drain!**

The Home Care Association of Colorado has asked the state's congressional delegation to help stop pending cuts in reimbursement for home health services provided to Medicare beneficiaries.

In a letter to the state's nine-member congressional delegation, HCAC warned in August that "A legislative freeze and regulatory cuts will decrease home health care funding in Colorado by \$65 Million." The letter explains how the legislation that reauthorizes the State Children's insurance

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plan (SCHIP) was partially funded by a freeze in the home health market basket update for FY 2008. The Congressional delegation was told that if legislation passed as proposed, by 2010, 56.4 percent of rural agencies in Colorado would have Medicare margins below zero and 20 percent of urban agencies would have negative Medicare margins.

According to HCAC Executive Director Ellen Caruso, "Statewide, under the SCHIP proposal, Colorado stood to lose some \$64.9 Million as a result of these legislative and regulatory cuts: \$21.7 Million from the market basket freeze and \$43.2 from the proposed home health case-mix creep adjustment which is part of the final home health prospective payment (HHPPS) regulation.

In personalized letters, HCAC thanked Sen. Ken Salazar and Reps. Mark Udall, Ed Perlmutter and John Salazar for signing onto congressional letters urging the authorizing committees to not cut payments to home care. HCAC also urged Sen. Wayne Allard and Reps. Diana DeGette, Tom Tancredo, Doug Lamborn and Marilyn Musgrave to sign onto these letters.

[Click here for details and to contact your elected officials!](#)

## **HCIN Presents PPS System Readiness Survey Results**

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The Home Care Information Technology Council (HITC) has surveyed its member companies to determine their readiness for the upcoming PPS changes. The results of this survey are summarized in a 30-minute free video sponsored by HITC and are available exclusively on the Home Care Information Network. In this presentation, *Home Care Automation Report* editor Tim Rowan and publisher Tom Williams review survey results and examine the long-range implications of reimbursement changes on technology use.

The companies involved in HITC are major supporters of the home care industry through their participation in state and national association meetings. HCAC member agencies are urged to access this valuable resource by clicking below. The video stream will start immediately and no registration is required.

[Click here to view video!](#)

## NAHC Provides Tips for Revalidation of Provider Enrollment

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The National Association for Home Care & Hospice (NAHC) confirmed earlier this week that Palmetto GBA, CAHABA, and National Government Services have commenced revalidation of provider enrollment for each contractor's top 100 billers. These contractors sent letters requesting revalidation not only to high home care billers, but to other provider types who comprise the top billers for each contractor. This action is in addition to regular provider enrollment revalidation and the home health agency (HHA) provider enrollment fraud demonstration project in four Los Angeles area counties and Harris County, Texas.

NAHC has advised all home health agencies receiving a letter from their intermediary requesting revalidation that they will need to submit completed 855A enrollment forms and supporting documentation. While there are variations between some of the fraud demonstration requirements and the other revalidations, there are some common points that agencies should keep in mind when preparing this information for submission. Click below for some practical tips provided by NAHC for completing the 855A and supporting documents for revalidation.

[Click here for more information.](#)

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