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September 20, 2006

Home Care Association of Colorado Management Report

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New updates added weekly to www.hcaconline.org! Check it out!

Medicare Claims Payment Alert!

Payments to be held back 9/22 to 9/30!

The Centers for Medicare and Medicaid Services (CMS) has announced that a brief hold will be placed on Medicare payments for all claims during the last nine days of the Federal fiscal year (September 22 through September 30, 2006). These payment delays are mandated by section 5203 of the Deficit Reduction Act of 2005. According to CMS, no interest will be accrued and no late penalties will be paid to an entity or individual by reason of this one- time hold on payments and all claims held during this time will be paid on October 2, 2006. For more information, please [click here to read details](#) and also [visit here](#).



Quick Links...

- [New HHABN Regs Published: Sept. 1 Was Deadline \(PDF\)](#)
- [HCAC Leaders Identify Priority Issues at Planning Session](#)
- [Check Out HCAC's Jobs and Services Store](#)
- [Visit Our 24/7 Virtual Trade Show](#)
- [Subscribe to the Home Care Automation Report](#)

Register Today for the Strategic Marketing Seminar Series

Successful businesses are defined by their strategy. If you're like most home care agency owners and directors, you know that competition is fierce and that a "cookie-cutter" approach to marketing just won't cut it.

Heather Rooney, president of H2 Marketing in Seattle, Wash., will show you how just a few hours of dedicated strategy time could result in a significant reduction in marketing expenditures while preparing your business to take a quantum leap forward.

This two-part lunch & learn audio -conference will

- [Governor Owens Signs Telemedicine Bills](#)
- [Miss an Education Session? Don't Despair! Order a Tape/CD Today \(PDF\)](#)

help you learn the fundamentals of Vision-Driven Marketing, the importance of strategy and seven simple steps to marketing success!

Register today for the second audio-conference to be held Thursday, October 19 from 11:00 a.m.- 12:30 p.m.

[Click Here for Details and to Register!](#)

Join our mailing list!

HCAC Agency Administrators Tell How They Use New Data Reports

The Home Care Association of Colorado's data report service for provider members has received rave reviews from HCAC agency administrators.

According to **Sue Brown**, HCAC president, the reports are designed to help HCAC members develop and maintain an efficient and successful business and to provide insight into how to improve the quality of care and organizational effectiveness of their agencies.

"This new service is free. The only thing you have to do is open your e - mail," Brown exclaimed.

To read all of the comments from administrators and to make sure you are receiving these valuable reports, please visit www.hcaonline.org

email: hcac@assnoffice.com
 phone: 303-694-4728
 web: <http://www.hcaonline.org>

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