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March 3, 2008

Home Care Association of Colorado Management Report

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New updates added weekly to www.hcaonline.org! Check it out!

"OASIS Under New PPS" plus COS-C Exam, March 13-14



Presenter: **Lisa Selman-Holman**, JD, BSN, RN, HCS-D, COS-C, Selman-Holman & Associates, LLC, Denton, Texas



OASIS education is essential and with interpretations and additional clarification changing on a quarterly basis, it has become compulsory. Ensure that you and your staff are up-to-date on all the OASIS intricacies, including pressure ulcers (more new guidelines), surgical wounds and new PPS case mix scores.

Quick Links...

- [Register for HCAC's Annual Convention in Vail: May 8-9, 2008](#)
- [Register for OASIS Under New PPS seminar](#)
- [Register for Getting Referrals audio-conference](#)
- [Click here for Members Only State Legislative Bulletin](#)
- [Check Out HCAC's Jobs and Services Store](#)
- [Visit Our 24/7 Virtual Trade Show](#)

MO 110, MO 246 and MO 826 are new and understanding is essential to your payment. Are you working hard on your outcomes, but not making any headway? Perhaps the "other" OASIS data items are hindering your progress.

This OASIS training is an in-depth analysis of the OASIS data items in regards to payment and outcomes, as well as common sense application to agency operations. The key to accurate payment and to accurate outcomes and risk adjustment depends on answering the MO questions accurately and according to CMS instructions.

[Click Here for Seminar Details and to Register](#)

"How to Get Referrals" by Elizabeth Hogue

Join our mailing list!

Don't Delay! Register Today For March 27 Session!
A lunch & learn audio-conference series...

Presenter: **Elizabeth E. Hogue**, Esq., Health Care Attorney & Consultant, Burtonsville, MD

New materials will be presented in three sessions to focus on the following marketing strategies and potential legal pitfalls and solutions associated with them.

**Session 2:
March 27, 2008**

11:00 a.m. to 12:30 p.m.

"How to Get Referrals from Hospitals and Stay Within the Law"

Both hospital based and free standing home health agencies continue to struggle with legal issues related to getting referrals from hospitals. Issues encountered by home health agencies in relationships with hospitals will be covered in this conference:

- Responsibility for discharge process;
- Physician order for a specific agency;
- Visiting patients in the hospital, and
- Right to freedom of choice of providers.

**Session 3:
April 24, 2008**

11:00 a.m. to 12:30 p.m.

"How to Obey the Law and Get Referrals from Skilled Nursing Facilities, Assisted Living Facilities, Personal Care Homes and Independent Retirement Communities"

Save time and travel costs and include all staff members who will benefit from this timely topic! Register for more than one session and save!

[Click Here for Details and to Register](#)

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