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From: Home Care Association of Colorado <hcac@assnoffice.com>

Subject: HCAC: How to Get Referrals from Assisted Living Facilities

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January 16, 2007

Home Care Association of Colorado Management Report

In This Issue

New updates added weekly to www.hcaonline.org! Check it out!

- [How to Get Referrals from Assisted Living Facilities and Personal Care Homes](#)

How to Get Referrals from Assisted Living Facilities and Personal Care Homes



The Home Care Association of Colorado presents

"How to Get Referrals from Assisted Living Facilities and Personal Care Homes"

Quick Links...

A lunch & learn audio-conference

- [Save the Date for HCAC's Annual Convention: May 10-11, 2007](#)
- [Check Out HCAC's Jobs and Services Store](#)
- [Visit Our 24/7 Virtual Trade Show](#)

Elizabeth E. Hogue, Esq.

Health Care Attorney & Consultant
Burtonsville, MD

January 25, 2007

11:00 a.m. to 12:30 p.m.

Home health, HME and hospice providers must get referrals for their services in order to maintain economic viability. This session will discuss:

- How to establish preferred provider arrangements through use of Preferred Provider Agreements
- Space rental agreements for satellite offices / drop sites and/or offices for coordinators / liaisons to occupy
- Patients' right to freedom of choice of providers

Join our mailing list!

Save time and travel costs and include all staff

members who will benefit from this timely topic!
Register for more than one session and save!

[Click Here for Details and to Register](#)

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